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Florida - Condo Hotels

VIP treatment in Florida Luxury Condo Hotels

By Vicki Salemi

With its residential elegance, high level of services, and elegant amenities, it's no surprise that condo hotels are quickly becoming the quintessential condo owner's dream. The exquisite appeal is bestowed upon the owner; buyers purchase a property that generates revenue by renting it to tenants when the owners themselves aren't enjoying the ambiances of brilliance. Instead of owning a run-of-the-mill traditional vacation home where the owner is responsible for everything, condo hotel owners have the opportunity to rely on knowledgeable hotel management to find tenants to generate lucrative revenue. In turn, the revenue is shared between the owners and the management company (percentages can vary based on the agreement).

Since the innovative concept emerged in Miami with the Fountainsbleau II, Four Seasons and the Trump International Sonesta Beach Resort, condo hotels have become a scintillating product. Due to the high demand in Florida, they sell out incredibly swiftly. Here's why: Unlike a typical condo, condo hotels offer a high level of superbly executed services and amenities not available in regular vacation homes. Whether it's the affluent lifestyle of access to top-level spas, gourmet dining, room service, housekeeping, and a friendly concierge service, condo hotels define luxury at its finest. In fact, ownership is hassle-free since owners rely on the onsite hotel management company to handle problems. Just think of the possibilities: pure opulence, owning a luxury hotel room or suite that you can use any time, and when you're not there, you're generating revenue from tenants residing in your condo hotel property.

When deciding which condo hotel to purchase, some of the country's finest condo developers have formed alliances with high-end hotel companies to create powerful condo hotel brands. In fact, condo hotel owners have access to the extraordinary hotel facilities, yet another advantage over owning a typical condo or vacation home.

For instance, at the W Condo Hotel in South Beach, owners enjoy 300-feet of pristine oceanfront property, exquisitely designed residences with soaring ceilings, glass balconies, two plasma televisions, European cabinetry, marble and wood flooring, two outdoor infinity-edge pools, a secret garden with fountains and private outdoor showers, private beach access, a door attendant and welcome ambassador, a full-time maintenance staff, wireless business center services, meeting rooms, a multi-lingual staff, 24/7 security, a beach ambassador (to secure a prime location on the beach for you, cocktails in hand), two signature gourmet restaurants, room service, grocery shopping and delivery, treatments at the Bliss Spa, nutritionists, and personal training.

The only question is, once you purchase a beautiful condo hotel, you'll wonder why you didn't buy one sooner.

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